



Maryland Port Administration Port 101 Talking Points (JML)

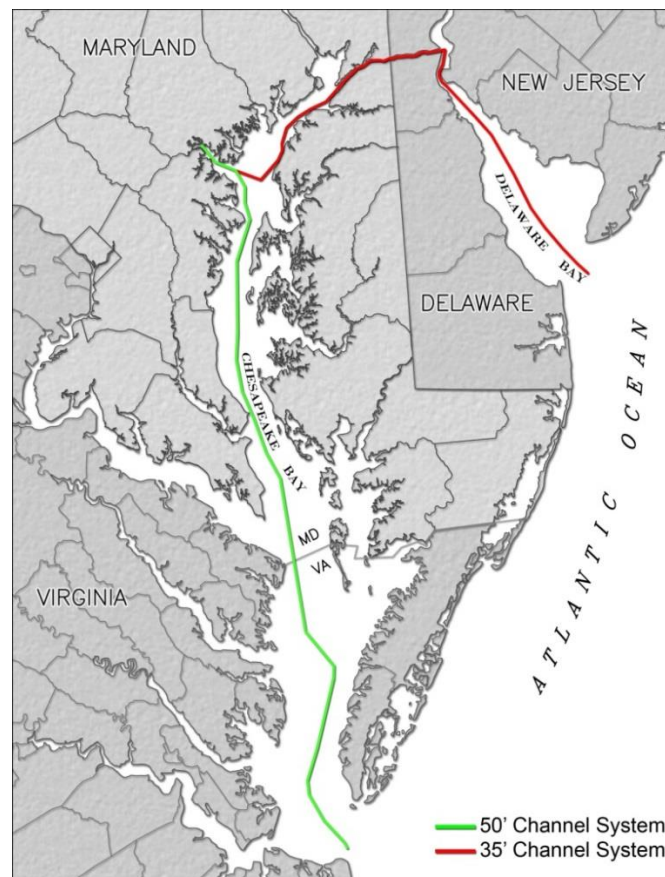
Our mission:

To increase the flow of waterborne commerce through the State of Maryland in a manner that benefits the citizens of the State.

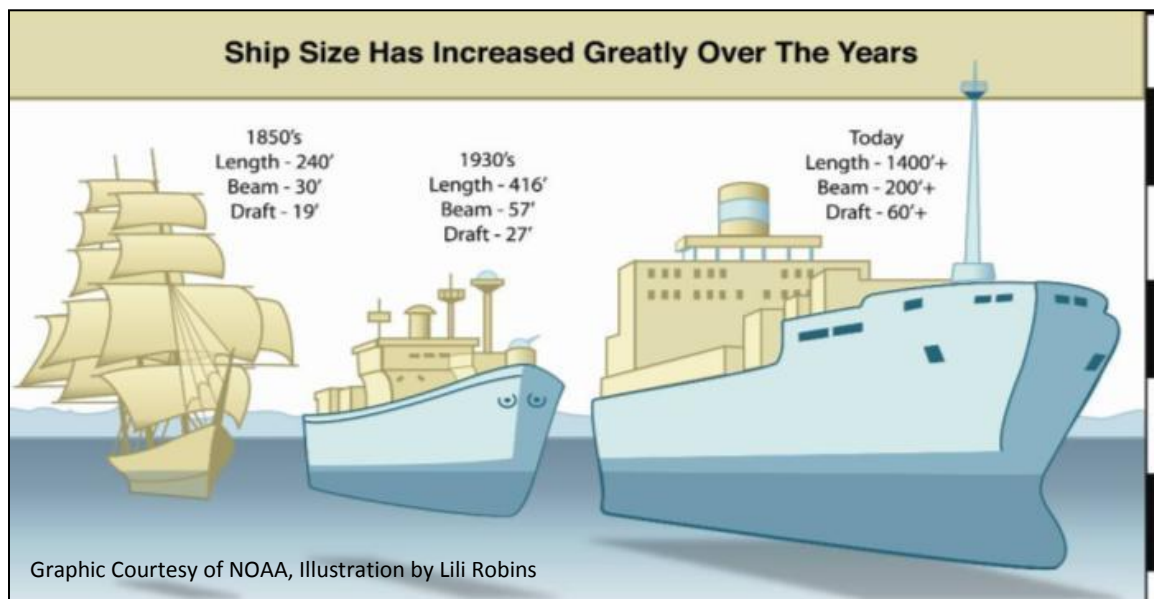
To fulfill this mission, the MPA manages, and collaborates with a variety of agencies and entities that help make the Port of Baltimore work.

The Port of Baltimore is a complex mix of Private and Public terminals, encompassing:

- 45 miles of waterfront facilities and industries.
 - 23 private facilities handle nearly all of the bulk commodities.
 - Six MPA public cargo terminals handle over 90% of the general cargo.
 - Active relationships by both public & private sector entities, on local, regional, state, national and international levels.
- Baltimore City has great maritime history due to its inland location. Being the western most Mid-Atlantic Port requires dredged channels.

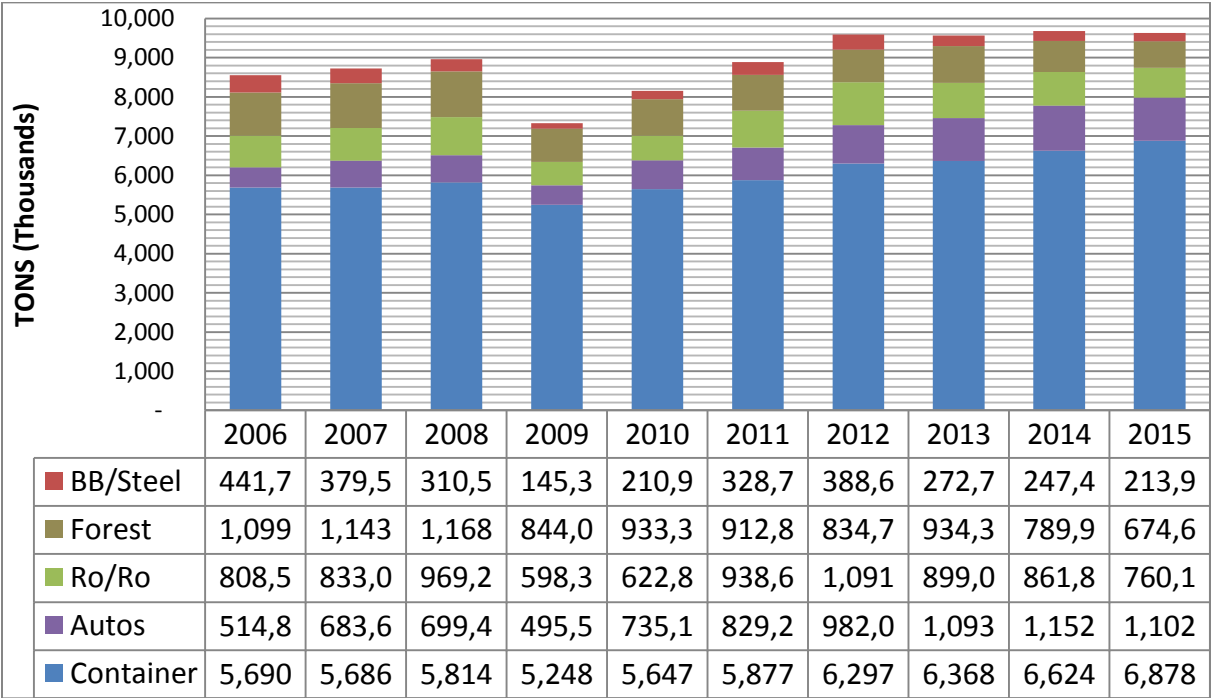


- Established over 300 years ago, the Port of Baltimore is older than the City itself.
- As the City grew up around the Port, terminal activities were shifted south for larger areas of land, opening up the Inner Harbor for redevelopment.
- In the last 300 years, enormous shifts in waterborne cargo movement and ship design have taken place, requiring a larger Port and terminals.
- First steel hulled ship design and steam engines, and then containerization revolutionized the global shipping industry, and led to incredible levels of growth in both the amount of global trade and the size of ships.

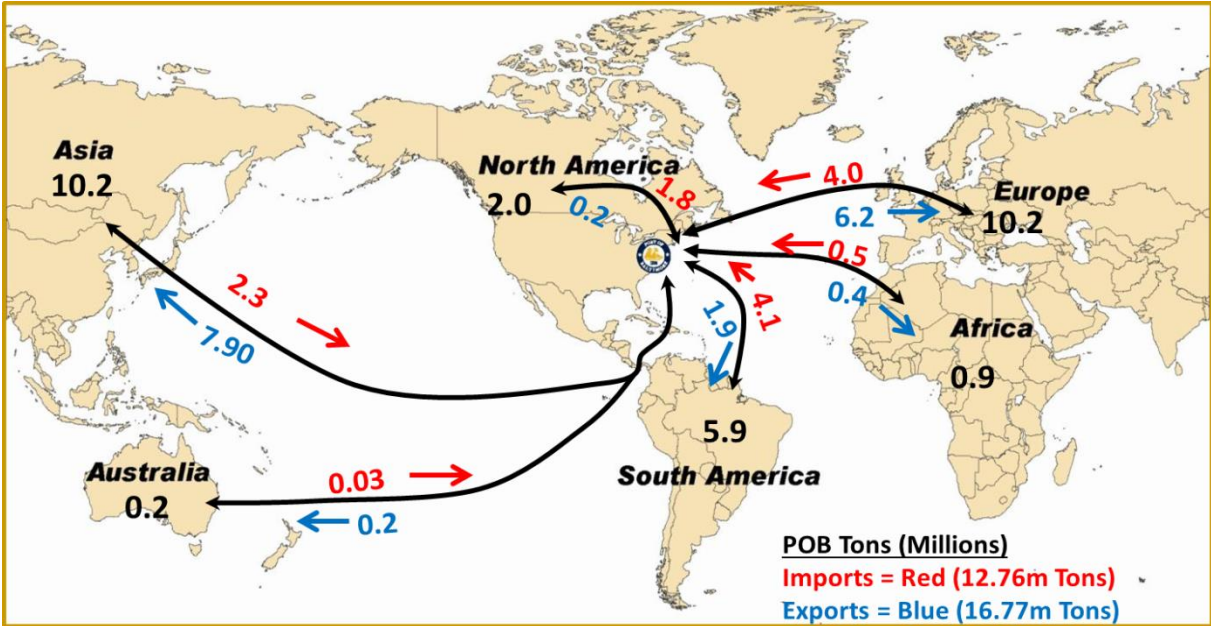


- “We Are Big Ship Ready Now”
- Larger ships facilitate globalization and international trade, but require deeper channels – With 50 foot channels (since 1990), Baltimore is one of only 3 Ports on the US East Coast currently capable of handling the larger “neo-Panamax” ships (Norfolk and Miami, NY/NJ in 2017).
- The Port of Baltimore handles a diverse range of bulk & general cargoes:
 - Containers
 - Automobiles
 - Farm, Mining and Construction Equipment (Ro/Ro)
 - Forest Products
 - Bulk Goods (Sugar, Salt, Fertilizers, Coal, etc)
- In 2015, the Port of Baltimore was ranked 13th out of all U.S. ports for international cargo tonnage.

- The Port of Baltimore ranks as the 9th largest U.S. Port in the nation in terms of the value of international cargo moving across its terminals.
- MPA had steady cargo growth before and after the Recession. All of MPA's commodities have recovered from the Recession.



- The Port has global reach, connecting many Mid-Atlantic suppliers and markets worldwide.



- The Port's Cruise business increased with the new terminal adjacent to I-95, and will stabilize at about 100 Cruises per year.

The Port of Baltimore remains a healthy, diverse, and nationally significant port.

- Ranks #1 in Autos and Roll-on Roll-off Heavy Equipment.
- Ranks #1 in imported: Sugar, Alumina and Forest products.
- Ranks #3 in exported Coal.
- Ranks #9 in the U.S. in the value of foreign cargo.
- Ranks #13 in the U.S. in foreign cargo tonnage.
- Last year, the POB was named the most efficient container port in the U.S. by the Journal of Commerce, with an average of 75 container moves per hour, per berth, the fastest rate of handling containers among all U.S. Ports.
- During the first Quarter of 2016, the POB's public marine terminals handled a record 2.4 million tons of cargo.
- The public and private terminals of the POB saw 32.4 million tons of international cargo cross its docks in 2015, with a total value of \$51.1 billion.
- Each job directly generated by maritime cargo activity at the POB has an average annual (2014) salary of \$62,220, which is 16.4% higher than the 2014 statewide average annual wage of \$53,470.
- **The Port generates over 40,000 jobs:**
 - 13,650 direct jobs
 - 14,500 induced
 - 10,900 indirect jobs,
 - \$3.0 billion in wages and salaries,
 - \$310 million in state and local tax revenues annually.
 - An additional 127,000 jobs in the State of MD are linked to Port activities.

For more information, our [Strategic Plan 2015](#) is available online.

Questions?

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