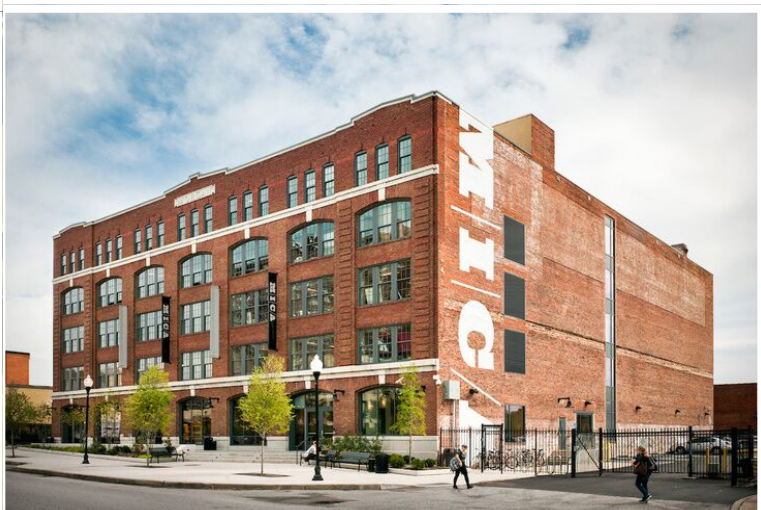


April 26 – 28, 2018
LAND ECONOMICS WEEKEND
Baltimore



2018 Baltimore LEW Committee



Melvin L. Freeman

Chapter President
Freeman Architecture - Freeman
Consulting Group, LLP

Nathan S. Betnun, Ph.D.

Stifel, Nicolaus & Company, Incorporated

Joseph F. Consoli, MAI

iRealty Research (iRR)

Rachel F. Edds, AICP

Edds Consulting, LLC

Matthew L. Kimball, Esq.

Niles, Barton & Wilmer, LLP

Kathleen L. Lane, Assoc. AIA, LEED AP

AIA Baltimore

James S. Leanos

Corporate Property Solutions, LLC



Susannah M. Bergmann

Chair
Kaliber Construction, Inc.

Kim LiPira

Community Volunteer

Ruth M. Louie

RLouie Consulting LLC

Josef Nathanson

Urban Information Associates, Inc.

Toni Y. Prince

The Brick Companies

Geoffrey W. Washington, Esq.

Adelberg, Rudow, Dorf & Hendler, LLC

Cover Photos/Rendering:

Top left: Beatty Development

Top right: Alamy, Sean Pavone

Middle: Mahan Rykiel Associates

Bottom left: Alamy

Bottom right: MICA

Dear LAI guests:

Last year, when I was asked to consider being President of the LAI Baltimore Chapter, I took some time to think about it before I reached my answer. Our President Susannah Bergmann had really ramped up the Chapter's activities and performance using her outstanding ability to rally enthusiasm and participation among our members. As Susannah's term was ending, the Chapter Board was bouncing around the two-part question of whether we wanted to host a LEW in Baltimore, and whether we had the capacity to do it right. There was strong support for the LEW -- an opportunity to showcase our home town -- but Susannah and the Board were wary of making a commitment that a future President would have to take on. Luckily, we had an ace up our sleeves -- Susannah was considering becoming the Chairperson for the LEW once her duties as President were passed on. I'm thrilled about the chance to host the LEW, and very relieved that I didn't have to organize it on my own! We put together a fabulous team, and I can't thank them enough for all their hard work and great ideas. Now, are we ready to make April 26-28, 2018 memorable days in Baltimore? You bet we are!

We plan to share with you what drives us, what concerns us, what we are doing here, and what we want to do in the days, months and years ahead. Like many cities in the USA and elsewhere, we're on the move. During your time with us in Baltimore, we want you to be invigorated and to give you some ideas to take home with you, as many of you have so effectively done when we visited your cities.

Enjoy your time with us, as we're sure to enjoy our time with you. Ask us lots of questions. If we can't answer immediately, we can follow up. Our guides and presenters have much to offer, and we fully expect that you and they will all be better off for the experience.

On behalf of our Chapter Board of Directors and the LEW Committee, Susannah and I welcome you to the Spring 2018 Land Economics Weekend in Baltimore.

Mel Freeman
President
LAI Baltimore



Table of Contents

Important Contacts

Susannah Bergmann

LEW Chair

[staying at Pier 5 Hotel]

443-465-6781

Mel Freeman

Chapter President

443-520-2771

Nicole McGlynn

Events Manager

410-336-4562

Sheila Hamilton

LAI International

Executive Director

[staying at Pier 5 Hotel]

602-330-8039

Pier 5 Hotel

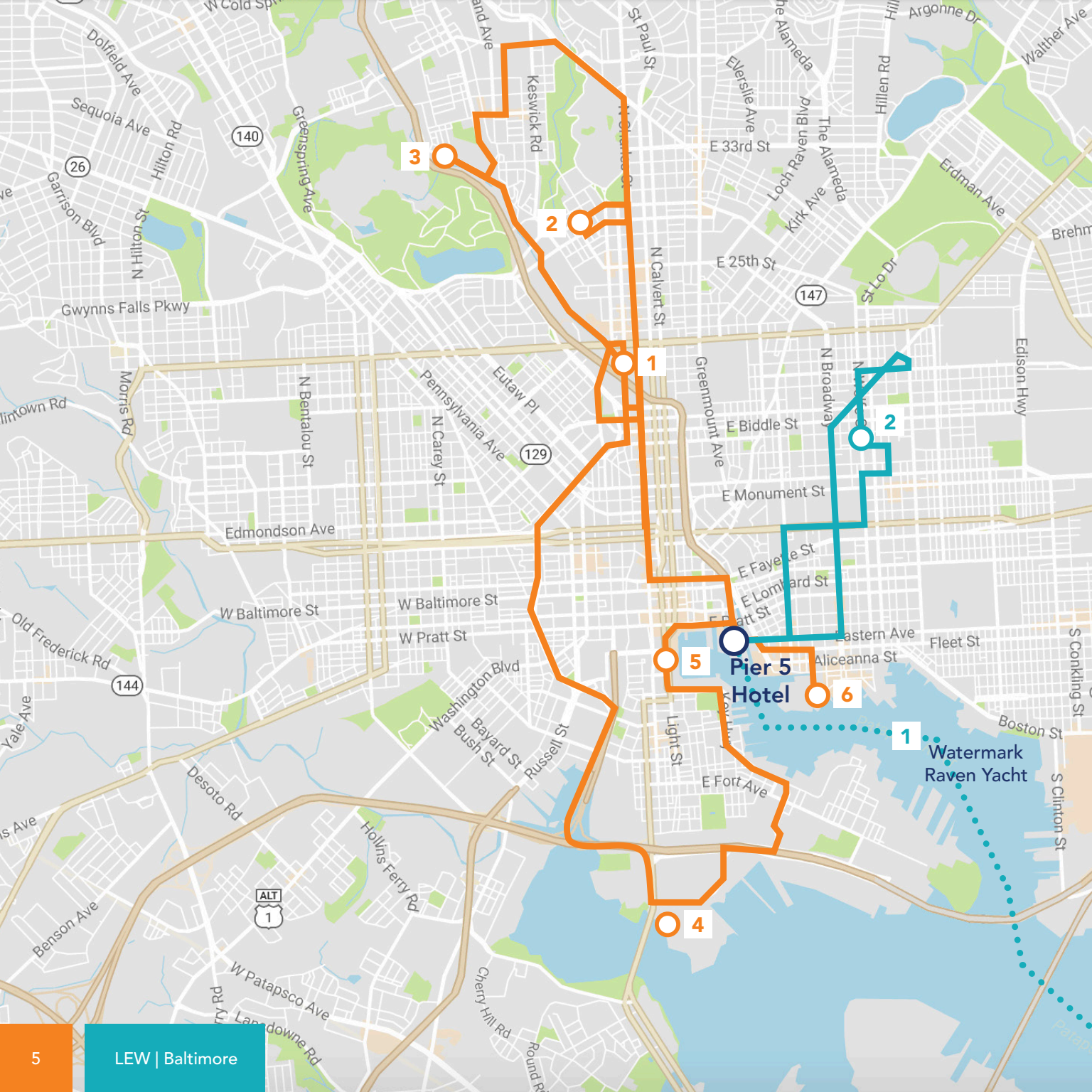
711 Eastern Avenue

Inner Harbor

Baltimore, MD 21202

410-539-2000

2018 Baltimore LEW Committee	1
Welcome	2
Map	5
LEW At a Glance	8
Thursday	10
Business Meetings	10
President's Reception	11
Friday	13
Morning Programming	13
Mid-day Programming	15
Afternoon Programming	17
Dine Arounds	19
Saturday	23
Morning Programming	23
Lunch and Afternoon Programming	25
Awards Dinner	27
Sunday	30
Tour Guides	31
Board of Directors	33
Sponsors	34



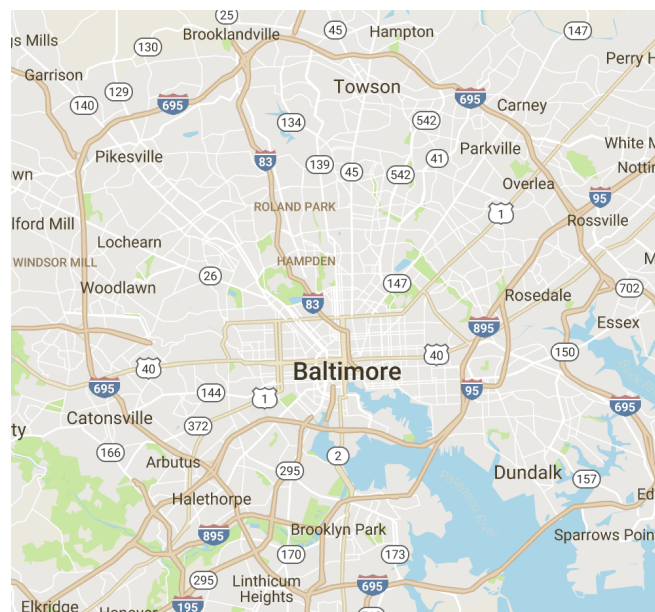
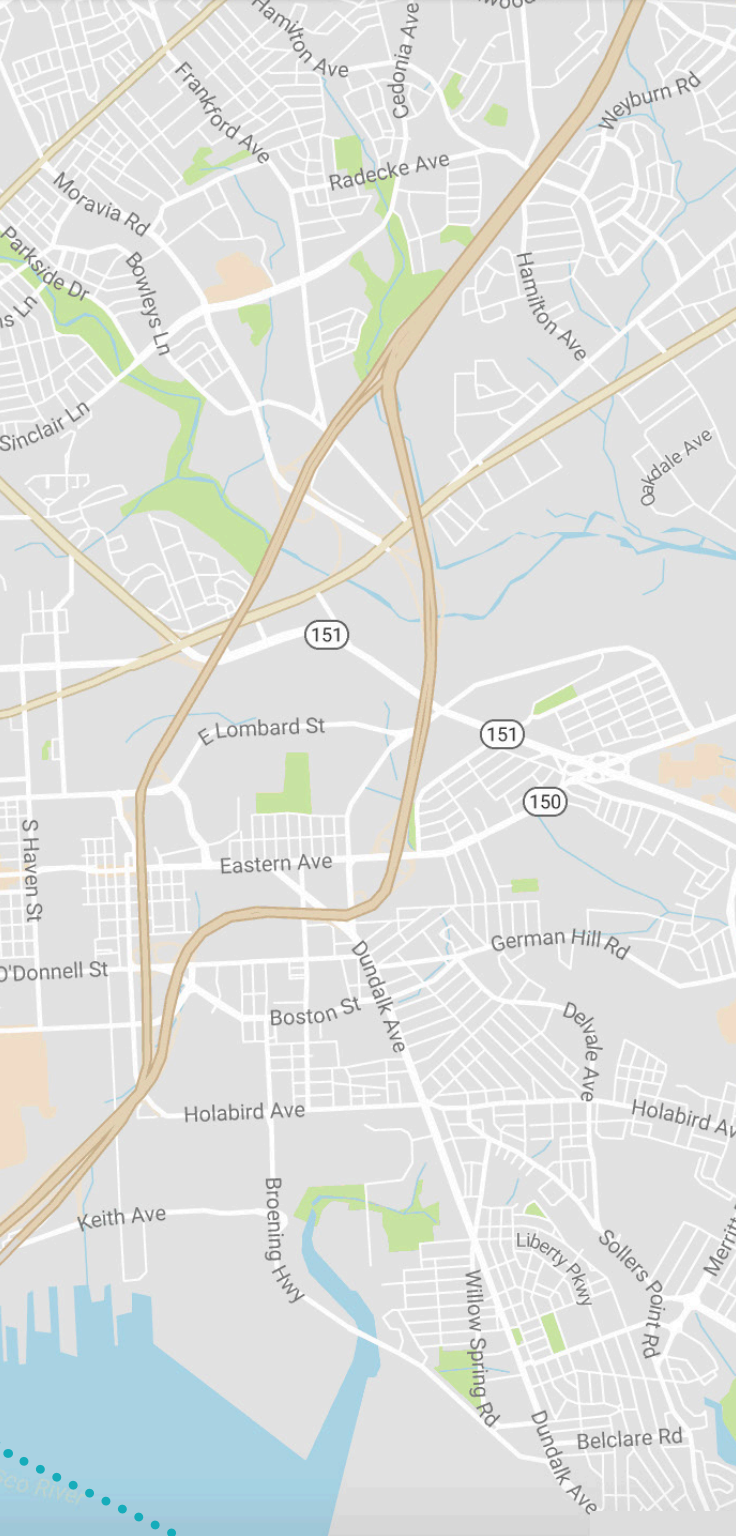
Map

Friday

1. Harbor Tour
2. Eager Park by Johns Hopkins Medical Institutions and East Baltimore Development Inc.

Saturday

1. MICA Fred Lazarus IV Graduate Center
2. R. House
3. Whitehall Mill
4. Port Covington
5. Baltimore Visitor Center
6. Awards Dinner: Frederick Douglass-Isaac Myers Maritime Park





LEGG MASON

Explore America's
Superfund

423

Thursday

7:30 am – 4:30 pm

Events for LAI Executive Committee, LAI Chapter Presidents, and LEF Executive Board

1:15 pm – 4:30 pm

Optional Pre-LEW tours of Walters Art Museum and Peabody Library

6:00 pm – 8:30 pm

Official Welcome & Kick-Off of Land Economics Weekend
President's Reception at Top of the World

Friday

7:30 am – 10:00 am

Continental Breakfast and Presentations on Baltimore

10:00 am – 12:30 pm

Guided Lunch Cruise with Presentations aboard Watermark Raven Yacht

12:30 pm – 4:00 pm

Bus Tour to Eager Park & East Baltimore Presentations

6:00 pm

Dine Around / Dine on Your Own

Saturday

7:30 am – 8:45 am

Continental Breakfast & Presentation on Baltimore's Economic Development

8:45 am – 11:30 am

Bus Tour to MICA and Presentations on Station North and Remington

11:30 am – 1:00 pm

Lunch on Your Own at R. House

1:00 pm – 2:30 pm

Bus Tour to Whitehall Mill & Presentation

2:30 pm – 4:00 pm

Bus Tour to Pier 5 via Port Covington Developments

6:30 pm – 9:30 pm

Awards Dinner at Frederick Douglass-Isaac Myers Maritime Park

Sunday

10:00 am – 11:00 am

Optional Talk about Baseball Stadiums at Baltimore Museum of Industry

1:05 pm

Orioles Game at Camden Yards



Business Meetings

(at Pier 5 Hotel)

Thursday

7:30 am – 9:00 am	Breakfast for LAI Executive Committee, LAI Chapter Presidents, and Land Economics Foundation (LEF) Executive Board
9:00 am – 10:30 am	LAI Executive Committee Meeting
10:30 am – 12:00 pm	LAI Chapter Presidents Roundtable for Chapter Presidents, Vice President, and Regional Vice Presidents LEF Executive Committee Meeting LAI Archives Committee Meeting
12:00 pm – 1:30 pm	Lunch for LAI Executive Committee, LAI Chapter Presidents, and LEF Executive Board with three 15-minute presentations by LEF grant recipients
1:30 pm – 4:30 pm	LAI Board of Governors and LEF Board of Trustees Meeting
1:15 pm – 4:30 pm	Optional Pre-LEW Tour (for those not attending LAI Board of Governors and LEF Board of Trustees Meeting) Curator-Led Tours of Peabody Institute and Library of Johns Hopkins and Walters Art Museum showing the Faberge exhibit. Pick up/Drop off at Pier 5 Hotel.



Pier 5 Hotel, Robert McClintock

President's Reception

6:00 pm – 8:30 pm

President's Reception

Official Welcome and Kick-Off of Land Economics Weekend

Top Of The World, 27th Floor, World Trade Center
401 E Pratt Street, Baltimore, MD 21202

Speakers:

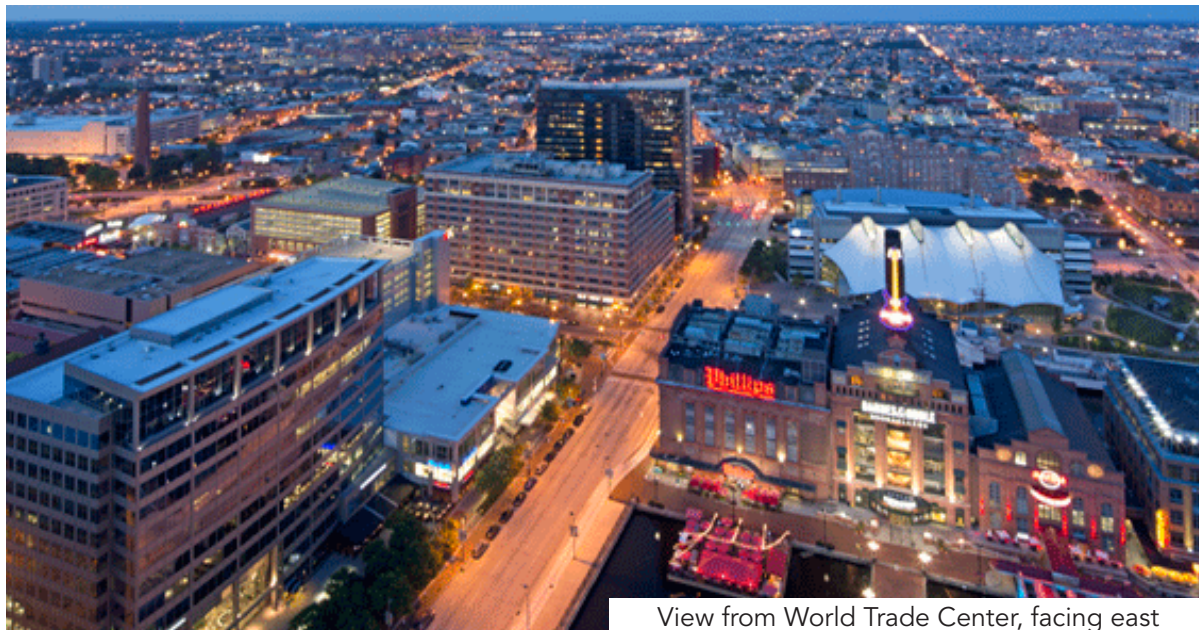
Mel Freeman, LAI Baltimore Chapter President

Greetings from the City of Baltimore

Robert McBride, LAI International President

Sponsor: **Christopher R. Rockey**, PNC Bank

Sponsor: **Ernst Valery**, SAA | EVI



View from World Trade Center, facing east

President's Reception Sponsors



We thank our Past Baltimore Chapter Presidents who generously made \$500 sponsorship gifts to the President's Reception:

Andrew C. Lemer, Ph.D.

Anonymous in Memory of
Baltimore Chapter's Founding
President Morton Hoffman

Corporate Property Solutions, LLC

Edds Consulting, LLC

Kaliber Construction, Inc.

Millane Partners LLC

ParkerMuldrow & Associates, LLC

Stephen L. Rudow

Urban Information Associates, Inc.



Robert McBride,
P.Eng., RPP

International President

Lambda Alpha
International



Christopher R. Rocky

SVP, Market Manager,
Greater Maryland

Community
Development Banking

PNC Bank



Ernst Valery

Principal, Managing
Member and President

SAA | EVI

Morning Programming

7:30 am – 10:00 am

Continental Breakfast & Presentations on Baltimore at Pier 5 Hotel

An Introduction to Baltimore

A Short History of Baltimore's Development

Wayne Schaumburg, Baltimore Historian and Educator

Baltimore by the Numbers; Population, Housing & Employment

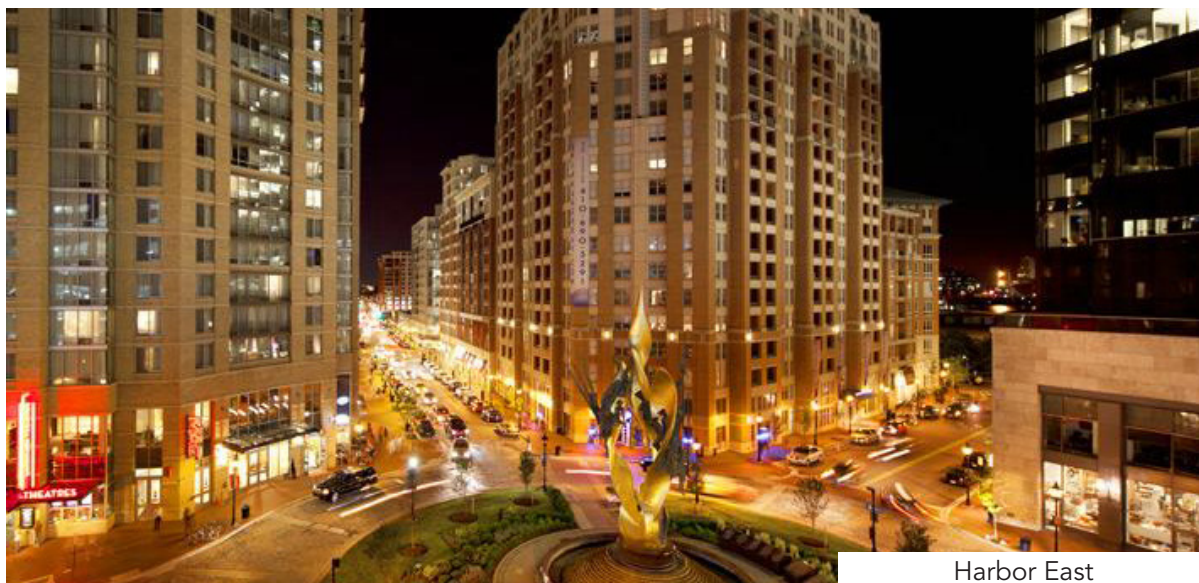
Seema Iyer, Ph.D., Associate Director of Jacob France Institute,
University of Baltimore

Our Challenges; How We're Responding to 2015's Civil Unrest (The Elephant in the Room)

Diane Bell McKoy, President and CEO, Associated Black Charities

A Dramatic Addition to Baltimore Downtown; Reclaiming Railroad and Industrial Land: Harbor East and Harbor Point

Michael Beatty, President, Beatty Development Group



Harbor East



Wayne R. Schaumburg

Baltimore Historian
and Educator

Wayne has been giving tours and illustrated lectures on Baltimore history for over 35 years covering a variety of topics from architecture to the Great Baltimore Fire. He taught social studies in the city school system for 39 years before retiring in 2007. Currently, he teaches courses on Baltimore history part-time and maintains a web site on events relating to the city's history.



Seema Desai Iyer, Ph.D.

Associate Director &
Research Assistant
Professor

Jacob France Institute at
Merrick School of Business,
University of Baltimore

Seema oversees the Baltimore Neighborhood Indicators Alliance at JFI, which is also part of the Urban Institute's National Neighborhood Indicators Partnership of sites that provide longitudinal, community-based data on demographics, housing, crime, education and sustainability. She is a recognized expert on strategic planning in community development.

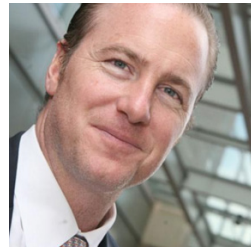


Diane Bell McKoy

President and Chief
Executive Officer

Associated Black Charities

Diane works as a catalyst for statewide advocacy, policy design and innovative transactional strategies as it relates to the impact of structural racism in depressing the economic outcomes for the African American community, in turn depressing the economic outcomes for the region.



Michael S. Beatty

President

Beatty Development

Michael is the President and creative influence for Beatty Development Group, a real estate development firm focused on delivering sustainable, urban, mixed-use projects throughout Baltimore. Currently, Beatty and his team are developing Harbor Point, a 27-acre mixed-use project with three million square feet of office, retail, residential and hotel uses, as well as 9.5 acres of open space.

Mid-day Programming

10:00 am board yacht

10:30 am – 12:30 pm

Lunch Cruise with guided tour of Baltimore Shoreline by Jill Lemke and Presentations on LAI Global Chapter, Maryland Port and Tradepoint Atlantic

Baltimore Harbor: a Key Economic Anchor

Jill Lemke, Manager of Strategic Planning & Special Projects, Maryland Port Administration

Leslie “Les” S. Pollock, FAICP, Chair, LAI Global Chapter

James M. Dwyer, Director of Planning, Maryland Port Administration

Eric Gilbert, Chief Development Officer, Tradepoint Atlantic



Watermark Raven Yacht



Jill Lemke

Manager of Strategic
Planning & Special
Projects

Maryland Port
Administration

Jill is responsible for initiating and guiding strategic planning initiatives designed to ensure that the Port of Baltimore remains competitive, and its assets are maximized. Prior to joining the MPA, she served 9 years with the City of Baltimore, where she specialized in industrial land use, community and economic development, and waterfront planning.



**Leslie "Les" S. Pollock,
FAICP**

Principal Consultant and
Co-Founder, Camiros Ltd
Chair, LAI Global Chapter

The Global Chapter is your LAI international connection that enables LAI members of any local chapter to meet, learn and discuss issues of common interest with any other LAI member, regardless of local Chapter affiliation, through a "virtual" forum that is similar to the face to face experiences obtained with members of one's local chapter.



James M. Dwyer

Director of Planning

Maryland Port
Administration

Jim's current responsibilities with the MPA include oversight of the Planning Department, Facility Development Plan and the Capital Program. He and his staff perform cargo forecasts and analysis, terminal capacity, economic impact studies, justify capital projects, update the Strategic Plan and MPA's performance measures, and other special studies.



Eric J. Gilbert, PE

Chief Development
Officer

Tradepoint Atlantic

Eric is responsible for directing the transformation of a 3,100-acre former steel mill site into a world-class multi-modal transportation and logistics hub. He ensures that Tradepoint Atlantic is fully realized as a globally recognized logistics center working with all aspects of the logistics chain to leverage the strengths of the site.

Afternoon Programming

1:00 pm board

Bus Tour to Eager Park

2:15 pm – 3:00 pm

East Baltimore – Site of the Region’s Largest Private Employer and Biggest Neighborhood Redevelopment: The Johns Hopkins Medical Institutions and East Baltimore Development Inc.

Andrew Frank, Special Advisor to the President on Economic Development, Johns Hopkins University

Raymond A. Skinner, President and CEO, East Baltimore Development Inc.

3:00 pm board

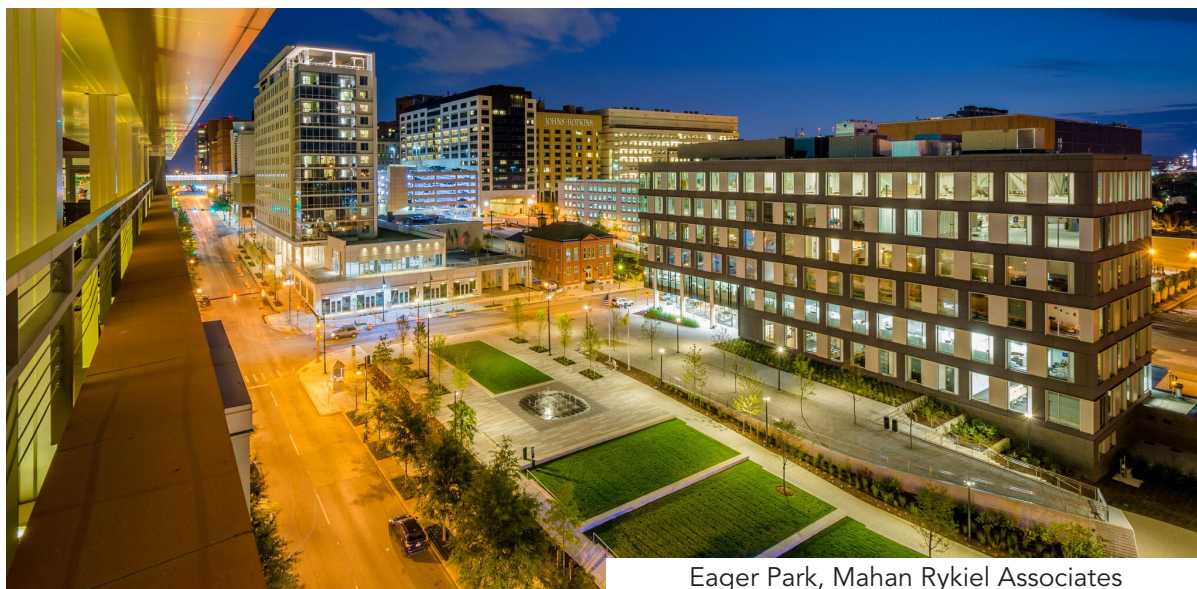
Bus tour to Pier 5 Hotel

4:00 pm

Time on Your Own

6:00 pm

Dine on Your Own or Special Dine Arounds



Eager Park, Mahan Rykiel Associates



Andrew Frank

Special Advisor to the President
on Economic Development

Johns Hopkins University

Andy works with internal and external partners to develop and implement strategies to strengthen the communities around the student campuses and Baltimore City. His priorities are the Homewood Community Partners Initiative, a comprehensive revitalization strategy that encompasses ten neighborhoods around the Homewood campus, and the East Baltimore Development Initiative (EBDI).



Raymond A. Skinner

President and CEO

East Baltimore
Development Inc.

Ray oversees EBDI, a not for profit community development corporation organized to manage and facilitate redevelopment of an 88-acre community adjacent to Johns Hopkins Medical Center in East Baltimore. Previously he served as Secretary of the Maryland Department of Housing and Community Development.

Dine Arouds

We look forward to having you join us at a Cocktail Reception for a small handful of people hosted at the home or a special place by a local LAI member followed by a Dinner at a nearby restaurant in one of 250+ Baltimore neighborhoods. If you would like to dine on your own, we have other delicious suggestions. We've organized these events to introduce you to some of Baltimore's neighborhoods and good city cuisine:

- 6-10 guests per event
- The events will start at 6:00 pm
- Transportation is generally assumed to be ride sharing/cab handled by attendees
- Guests will pay for their dinners

1. Roland Park & French Bistro

Visit LAI member Ken Rice & his wife Elizabeth in their Roland Park home. This north Baltimore neighborhood, developed between 1890 and 1920 and initially designed by Frederick Law Olmsted, Jr., is the first planned "suburban" community in North America. Walk to dinner at Petit Louis, offering French bistro fare and wines. Petit Louis is located in the Roland Park Shopping Center which opened in 1907 and is credited as one of the world's first shopping centers.

petitlouis.com (entrees \$16 - \$28) | 18 minute rideshare from Pier 5

2. Woodberry Kitchen

Woodberry was a thriving 19th century industrial community centered on the mills along the Jones Falls waterway. Today, many of those mills have been converted into new residences, retail spaces and restaurants. Clipper Mill is one of these repurposed developments. Join host LAI member Joe Nathanson with his wife Sharon in traveling to Woodberry Kitchen, one of the region's premier farm-to-table restaurants. Menu features locally sourced seafood and meats.

woodberrykitchen.com (entrees \$21 - \$48) | 15 minute rideshare from Pier 5

3. Clipper Mill & La Cuchara

Travel to north Baltimore's Clipper Mill, a renovated, mixed-use community, and meet LAI member Bob Lefenfeld with his wife Nan for pre-dinner refreshments. Located in a former London Fog raincoat factory is La Cuchara, the restaurant co-owned by Bob's children, Chef Ben, Jake and Amy Lefenfeld. La Cuchara is a Basque themed restaurant, featuring the cuisine of the Basque regions of Spain and France. The menu offers a range of appetizers (pintxos), tapas and entrees.

lacucharabaltimore.com (entrees \$23 - \$38) | 15 minute rideshare from Pier 5

4. Highfield House & Elegant Indian Dining

Join Jerry & Carol Doctrow, along with fellow LAI member Tara Clifford, for a tour of their Highfield House condominium. This International style apartment building, designed by Mies Van Der Rohe, was completed in 1964 and is listed on the National Register of Historic Places. Stroll through the Guilford and Tuscany-Canterbury neighborhoods to The Ambassador to enjoy upscale Indian food in a dignified wood-beamed space with fireplaces and a beautiful seasonal garden.

Entrees \$17 - \$27 | 16 minute rideshare from Pier 5

5. At Home In Mayfield

Spend the evening in Mayfield at the 1929-era home of LAI President Mel Freeman and his wife Carol. Mayfield, one of the city's suburban-like outer city neighborhoods, is located in northeast, nestled between Clifton Park and Herring Run Park, and within a block of Lake Montebello. You'll also be joined by the Freemans' northeast neighbor, Michael Seipp, who has spent his career working in and supporting Baltimore's neighborhoods. You will be treated to a dinner of favorite regional dishes and good conversation about living in Baltimore.

\$60 Per person | 15 minute rideshare from Pier 5

6. Bolton Hill & Brewer's Art

Discover Bolton Hill, a neighborhood of late 19th century Victorian townhouses and tree-lined streets. Join LAI member and Baltimore Heritage's Executive Director Johns Hopkins and his wife, Mary Cox, who will be your pre-dinner hosts in their Bolton Hill residence, before a walk to a nearby Mt. Vernon neighborhood restaurant, Brewer's Art. Innovative cuisine served with award-winning ales brewed on the premises, and carefully selected wines and spirits also available.

thebrewersart.com (entrees \$20 - \$40) | 10 minute rideshare from Pier 5

Dine Arouds

7. Maryland Club & Afghan Dining In Mt. Vernon

Mt. Vernon, just north of downtown, is one of Baltimore's oldest neighborhoods and was originally home to the city's most wealthy and fashionable families. It is distinguished by the first Washington Monument, honoring the first U.S. President. The Maryland Club, in Mount Vernon, was founded in 1857 "when workboats, sailing ships and steamboats jammed Baltimore harbor." The Club's current building at the corner of Charles and Eager Streets was opened in 1892. A pre-dinner gathering at the Club will be hosted by LAI member Matt Kimball and his wife Lydia. Gentleman's attire calls for coat and tie. A short walk from the Maryland Club will bring you to another Mount Vernon gem, The Helmand restaurant. The Helmand, operated by Qayum Karzai, brother of Afghanistan's former President, has been providing fine Afghan cuisine to Baltimore for over 20 years. It offers an extensive full course menu of lamb, seafood, beef and chicken dishes as well as eggplant, spinach and other fresh vegetable options.

helmand.com (entrees \$13 - \$17) | 8 minute rideshare from Pier 5, or take free Charm City Circulator

8. Albemarle Square/Historic Jonestown & Little Italy

Visit Albemarle Square/Historic Jonestown and Little Italy, just east of Baltimore's Downtown. Join LAI host and JHU Carey Business School Assoc. Professor, Lindsay Thompson, at her Albemarle Square home for drinks, then dine at Café Gia. Albemarle Square, located in Historic Jonestown, is Baltimore's most ambitious Hope VI project, a newly created mix of apartments, houses, and incomes replacing a former high-rise public housing complex. Then walk through nearby historic Little Italy, a charming mix of residences and restaurants clustered around St. Leo's Church and a center of Italian culture. Café Gia's offers hearty Sicilian cooking and wine in a homey restaurant lined with colorful murals. During the evening Lindsay will tell you about Baltimore CityLab an initiative focused on this area linking businesses, community leaders and Carey Business School to explore ways to build more livable cities for a livable future.

cafegiabaltimore.com (entrees \$17 - \$28) | 7 minute walk from Pier 5

9. Otterbein, Harbor Walk & Federal Hill

Walk part way around the Baltimore Harbor to meet LAI hosts Joanie & David Millane at the Baltimore Visitor's center for an evening in the Federal Hill Neighborhood. Stroll with them past Baltimore's Tallest building where new mixes with old, to Otterbein, for a quick tour of Baltimore's famed "Dollar Houses," then to their home in adjacent Harbor Walk, 1980's townhouses designed to complement their historic neighbors. Enjoy drinks and hors d'oeuvres at Joanie & David's. Afterwards dine in Federal Hill at Sobo Cafe serving from-scratch menu with fresh seasonal ingredients and a whole lot of flavor. Joanie & David will arrange for rideshare to return you to your hotel.

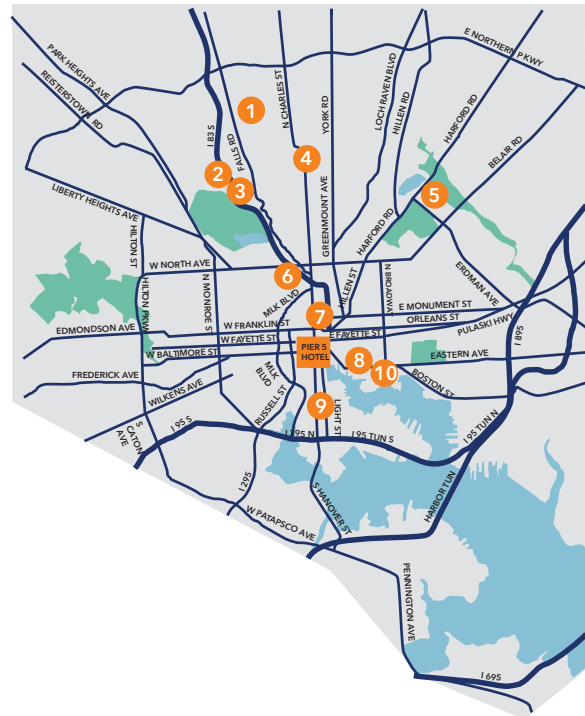
sobocafe.net (entrees \$16 - \$25) | 15 minute walk to Baltimore Visitor's center from Pier 5

10. Fell's Point & Latin American Cuisine

Fell's Point, a short distance to the east of the Inner Harbor, is Baltimore's original seaport neighborhood. Its earlier history as an 18th century center of shipbuilding and seafaring commerce is still reflected in the area's many antique shops, dining and drinking establishments. For this adventure, rideshare to the home of architect David Gleason, longtime Fell's Point resident. There you will partake in some pre-dinner cocktails and refreshments co-hosted by LAI members Rachel Edds and Geoffrey Washington. A short walk will then take you to one of the newest additions to the neighborhood dining choices, Points South Latin Kitchen. Owner Bryson Keens promises "serving the most delectable Central and South American Cuisine. Come find your inner compass and explore Points South of the border!"

pointssouthbaltimore.com (entrees \$28 - \$39)

7 minute rideshare from Pier 5



Morning Programming

7:30 am – 8:45 am **Continental Breakfast & Presentation on Baltimore at Pier 5 Hotel**

Baltimore's Economic Development Strategy

William H. Cole, IV, President and CEO, Baltimore Development Corporation

8:45 am board

Bus Tour to MICA Graduate Center

131 W North Avenue, Baltimore, MD 21201

9:45 am – 11:00 am

Redevelopment Beyond the Waterfront: Midtown Revitalization in Station North and Remington Panel

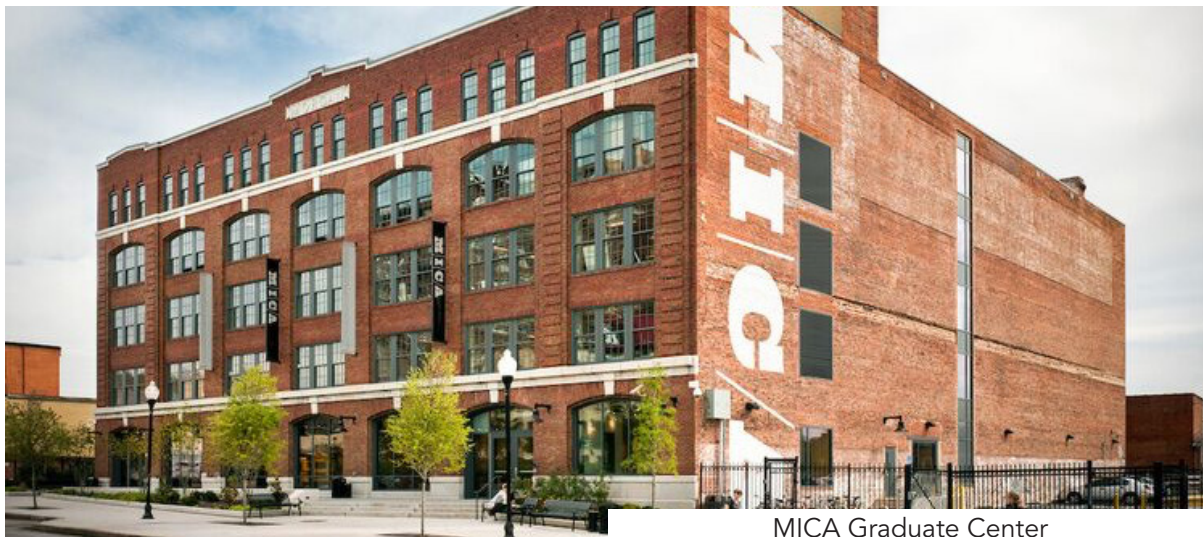
With:

Mike Molla, Vice President for Strategic Initiatives, Maryland Institute College of Art

Charlie Duff, President, Jubilee Baltimore

Donald Manekin, Co-Founder, Seawall Development Company

Moderator: **Kathleen Lane**, Executive Director, AIA Baltimore



MICA Graduate Center



William H. Cole, IV
President and CEO
Baltimore Development
Corporation

Bill leads the economic development agency for the City of Baltimore. BDC's mission is to retain and help expand existing businesses as well as attract new opportunities, which will increase job opportunities and spur additional investment in city neighborhoods.



Charles B. Duff
President
Jubilee Baltimore

Charlie is an experienced developer and planner and an authority on Baltimore's architecture and development. Jubilee Baltimore is a non-profit organization that helps the people of Baltimore to build safe, stable, desirable, mixed-income neighborhoods through affordable housing development and neighborhood revitalization.



**Kathleen Lane, Assoc. AIA,
LEED AP**
Executive Director, AIA
Baltimore Chapter
Baltimore Architecture
Foundation

Kathleen has over twenty years of experience in architecture, education, nonprofit and professional association management. Previously, she served as Director of Knowledge Communities at AIA's national headquarters in Washington, DC.



Michael Molla
Vice President for Strategic
Initiatives
Maryland Institute College
of Art

Mike's most recent responsibilities have included leading the College in all areas of buildings and grounds, construction services, human resources, campus events, auxiliary and administrative services, facilities management, building services and community safety. Previously, he worked as the College's Associate Vice President for Student Affairs.

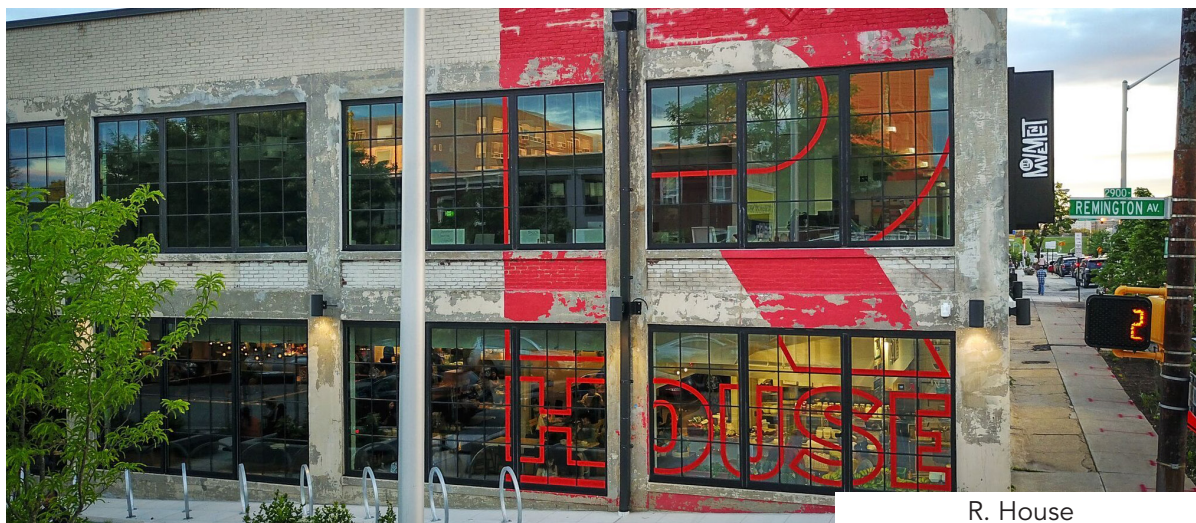


Donald Manekin
Co-Founder
Seawall Development
Company

Donald has worked on community-focused real estate development, civic leadership and philanthropic missions for over 40 years. In 2006, he co-founded Seawall Development Company. Their projects focus on redeveloping functionally obsolescent, vacant historical buildings into mixed-use projects that provide affordable housing for teachers and office space for non-profit organizations.

Lunch and Afternoon Programming

- 11:00 am board Bus Tour to R. House for lunch. An overview of R. House by Peter DiPrinzio and Donald Manekin
- 11:30 am – 1:00 pm **Lunch on Your Own at R. House**
309 W 29th Street, Baltimore, MD 21211
Optional walking tour of Remington neighborhood from R. House to Charmington's at Miller's Court and back to R. House with Donald Manekin
- 1:00 pm board Bus Tour to Whitehall Mill via Charles Street, Johns Hopkins University, Charles Village and Hampden neighborhoods
- 2:00 pm – 2:30 pm **Reuse of Historic Economic Engines: Whitehall Mill Presentation**
3300 Clipper Mill Road, Baltimore, MD 21211
David Tufaro, Founder, Terra Nova Ventures
Phyllis Cook, Architect, Principal, Alexander Design Studio
- 2:30 pm board Bus Tour to Pier 5 Hotel via Port Covington developments
- 4:00 pm Time on Your Own



R. House



Phyllis Cook, AIA, LEED AP

Principal, Architect

Alexander Design Studio

Phyllis received her BS in Architecture degree from the University of Virginia and has worked in Norfolk as well as the Maryland/DC and Baltimore markets. She was the Project Architect during construction for both Mill No. 1 and Whitehall Mill. Both projects dealt with issues involving historic renovation and flood control measures.



David F. Tufaro

Founder

Terra Nova Ventures

David's projects have been the recipient of many awards. He is a partner in the development of Montgomery Park Business Center (a former Montgomery Ward catalogue distribution center) and has done historic conversions of two former cotton mills, Mill No. 1 and Whitehall Mill, into mixed-use projects. He is also an investor in and serves on the Board of Directors of Robotic Parking Systems, Inc.

Awards Dinner

6:00 pm board

Bus at Pier 5 Hotel to Awards Dinner

30 minute guided walking route is also available

6:30 pm – 9:30 pm

Awards Dinner

The Frederick Douglass-Isaac Myers Maritime Park
1417 Thames Street, Baltimore, MD 21231

**Presentation of the LAI 2018 International Skyline Award and the
LAI 2018 Richard T. Ely Distinguished Educator Award**

9:30 pm board

Bus at Awards Dinner to Pier 5 Hotel



Frederick Douglass-Isaac Myers Maritime Park



2018 LAI International Skyline Award

Harbor Point Baltimore

by Beatty Development

Harbor Point is a 27-acre site planned to contain 3 million square feet of development, including 1.6 million square feet of office space (anchored by the recently completed Exelon Corporation building), 200,000 square feet of retail space, 1,000 residential units, 600+ hotel rooms, 3,300 parking spaces and 9.5 acres of green, open space.



2018 Richard T. Ely Distinguished Educator Award

Margaret McFarland, JD

Clinical Professor, Graduate Programs in Real Estate Development and Director, Colvin Institute of Real Estate Development, University of Maryland, College Park

Margaret was nominated by the Baltimore Chapter and cited for her achievements in education and land economics in Maryland, the region and beyond, including her visionary leadership of the University of Maryland's Colvin Institute of Real Estate Development.

She has notable achievements as an educator and practitioner in the field of land economics, housing and the related real estate industry, in both the public and private sectors, for more than four decades. She is an accomplished author of both academic and professional publications.



10:00 am – 11:00 am

Making Baseball Stadiums Fan Friendly

Talk about baseball stadium design with Janet Marie Smith at The Baltimore Museum of Industry, 1415 Key Highway, Baltimore, MD 21230

1:05 pm

Baseball Game

Baltimore Orioles vs Detroit Tigers at Camden Yards
333 W Camden Street, Baltimore, MD 21201



Janet Marie Smith

Senior Vice President of
Planning and Development

Los Angeles Dodgers

Janet is best known in baseball for her work on Oriole Park at Camden Yards, which set the standard for a new wave of ballpark design. She has also worked for the Boston Red Sox, Turner Sports and Entertainment Development and the Atlanta Braves. Most recently, she has overseen the improvement/expansion projects at Dodger Stadium and Campo Las Palmas.

Friday and Saturday

(In alphabetical order)



David Benn, AIA, LEED AP

Principal

Cho Benn Holback, a
Quinn Evans Company

David has more than 40 years of experience in the disciplines of architecture, urban design, and planning with special expertise in urban and educational projects. He practiced architecture in London, Ithaca, and New York. After teaching architectural design at Cornell University, he joined Diane Cho in what is now Cho Benn Holback, a Quinn Evans Company.



Sean Davis

Principal

Morris & Ritchie
Associates, Inc.

Sean is with Morris & Ritchie Associates, Inc., a multi-disciplinary planning, architecture, civil engineering and landscape architectural company based in Maryland. He has spent 32 years assisting private sector land developers and home builders throughout the United States in planning, designing, and implementing a variety of development proposals. He is the Chair of the Baltimore City Planning Commission.



Peter DiPrinzio

Director of Operations

R. House

Peter is also the co-founder of the Remington Chop — an annual food workshop event — and spent two years working at a Baltimore startup through Venture for America prior to joining Seawall Development Company and R. House.



Kirby Fowler

President

Downtown Partnership

Kirby serves as the President of the Downtown Partnership of Baltimore, Inc., and the Executive Director of the Downtown Management Authority, nonprofit organizations working to make Downtown Baltimore a destination of choice for businesses, employees, residents, and visitors. He is a graduate of Dartmouth College and New York University School of Law.

Tour Guides



Johns Hopkins, Jr.

Executive Director
Baltimore Heritage

Johns is the Director of Baltimore Heritage, Inc., a non-profit organization that works to preserve and find new economic uses for Baltimore's historic buildings and neighborhoods. He previously helped create and was the director of the Maryland Building Rehabilitation Code Program, within the State of Maryland's Department of Housing and Community Development.



Donald Manekin

Co-Founder
Seawall Development
Company

Donald has worked on community-focused real estate development, civic leadership and philanthropic missions for over 40 years. In 2006, he co-founded Seawall Development Company. Their projects focus on redeveloping functionally obsolescent, vacant historical buildings into mixed use projects that provide affordable housing for teachers and office space for non-profit organizations.



Marshella Wallace

Land Use Planner,
Eastern District Planner
Baltimore Department
of Planning

Marshella was born in Philadelphia, raised in DC (mostly) and is loving Baltimore. She enjoys everything about the built environment and working to understand what it means to communities and how to jointly improve places. Her alma maters are the University of Virginia with a Bachelor's Degree in Urban and Environmental Planning; Cornell University with a Master's Degree in City and Regional Planning; and Morgan State University with a Master of Architecture.



Tamara Woods

Land Use Planner, Senior
Planner
Baltimore Department of
Planning

Tamara is originally from St. Louis, Missouri. She graduated from the University of Kansas with a Bachelor's Degree in Architectural Studies. Then she received her Master's in Urban and Regional Planning from Alabama A&M University. In 2002, she joined the City of Baltimore Department of Planning.

Board of Directors

President

Melvin L. Freeman

Freeman Architecture - Freeman Consulting Group, LLP

Lew Chair & Immediate Past President

Susannah M. Bergmann

Kaliber Construction, Inc.

Vice-President & Chair, Membership

James S. Leanos

Corporate Property Solutions, LLC

Vice-President & Chair, Programs

Nathan S. Betnun, Ph.D.

Stifel, Nicolaus & Company, Incorporated

Secretary

Geoffrey W. Washington, Esq.

Adelberg, Rudow, Dorf & Hendler, LLC

Treasurer

Michael J. Lester, MAI

Willowbrook Valuation & Advisory Services LLC

Treasurer & Liaison, Land Economics Foundation

Rachel F. Edds, AICP

Edds Consulting, LLC

Historian

Lindsay J. Thompson, Ph.D.

Johns Hopkins Carey Business School

Scribe

Michael S. Cordes

ColumbiaNational Real Estate Finance, LLC

Directors:

Matthew L. Kimball, Esq.

Niles, Barton & Wilmer, LLP

Kim LiPira

Community Volunteer

Joan J. Millane

Millane Partners, LLC

Evans Paull, AICP

Redevelopment Economics

Stephen L. Rudow

AGM Financial Services, Inc.

Peggy M. White, P.E.

KCI Technologies, Inc.

Sponsors

\$5,000 Platinum Sponsor



\$3,000 Gold Sponsors



\$2,500 Sponsor



\$2,000 Silver Sponsors



The Brick Companies
Foundation
with Toni Y. Prince

\$1,500 Bronze Sponsor



\$1,000 Sponsor



\$500 LEW Contributors

Andrew C. Lemer, Ph.D.

Anonymous In Memory of Baltimore
Chapter's Founding President Morton
Hoffman

Century Engineering, Inc.

Cliftara CD Consultants

Corporate Property Solutions, LLC

Edds Consulting, LLC

Johns Hopkins Carey Business School,
Edward St. John Real Estate Program

Kaliber Construction, Inc.

KCI Technologies, Inc.

Millane Partners LLC

ParkerMuldrow & Associates, LLC

Real Property Research Group, Inc.

Robust Retirement® LLC

Stephen L. Rudow

Urban Information Associates, Inc.

COLUMBIA NATIONAL

Real Estate Finance, LLC

Thanks for being our LEW
Program Booklet Sponsor

- ***Specialist in commercial real estate debt and equity since 1939.***
- ***Representing a wide variety of capital sources including life companies, pension funds, family offices, balance sheet lenders, CTL specialty lenders, CMBS lenders, as well as HUD insured loan options.***
- ***Experts in sourcing the BEST EXECUTION for ANY income producing property.***
- ***We retain loan servicing on the majority of our loan originations such that you deal with the same team throughout the life of your loan.***

WASHINGTON, DC

1667 K STREET, N.W.
SUITE 510
WASHINGTON, DC 20006
202-872-0737

BALTIMORE, MD

1 W. PENNSYLVANIA AVENUE
SUITE 915
TOWSON, MD 21204
410-837-4000

COLUMBIA, MD

10330 COLUMBIA RD
SUITE 105
COLUMBIA, MD 21046
410-381-2400