



Speakers List

2019

- Bob Lefenfeld, Founding Principal of Real Property Research Group, Inc. and Abby Ferretti, Founding Principal of Partners for Economic Solutions spoke for part one of a two-part program on the Baltimore Area Real Estate Market. Part one focused on the Residential Real Estate Market.
- Michael Lester, Managing Director of Willowbrook Valuation & Advisory Services and Ed Steere, Managing Director, Planning and Market Analysis at Valbridge Property Advisors presented in the second part of a two-part program on the Baltimore Area Real Estate Market. Part two focused on Commercial Real Estate.
- Brian O'Malley, the President and CEO of the Central Maryland Transportation Alliance spoke about local and regional transportation.
- Brad Rogers, Executive Director of South Baltimore Gateway Partnership, presented about his work at the South Baltimore Gateway Partnership.
- Nathan S. Betnun of Stifel Nicolaus and Emily Metzler of MuniCap spoke about Tax Increment Financing in Maryland.
- Dana Valenti of Kimco Realty Corporation and Nick Egelanian of SiteWorks Retail Real Estate Services presented on The Future of Retail.
- The LAI Baltimore Summer Outing at Middle Branch Park Boathouse featured Brad Rodgers, Executive Director of South Baltimore Gateway Partnership, who gave an update on the current status of the Middle Branch Waterfront Design Competition.
- Chris Ryer, Director of the Department of Planning for the City of Baltimore and LAI member, gave a presentation on Visions and Strategies for Community Development in Baltimore.
- Robert Brennan, Executive Director of Maryland Economic Development Corporation, spoke about MEDCO's role in P3s in Maryland: Public, Private Partnerships including Seagirt Marine Terminal and the Purple Line and Wim Verdouw, Senior Manager and Co-Owner of IMG Rebel, spoke about the P3 for the Howard County Courthouse, now under construction, for which IMG Rebel served as advisor to the County.
- LAI Baltimore Annual Meeting Dinner with Bob Perciasepe, President of the Center for Climate and Energy Solutions.

2018

- Gary McGuigan, *Senior Vice President*, Capital Project Redevelopment Group, Maryland Stadium Authority, on current projects and transformative efforts of the State
- Paul Shank, *Chief Engineer*, Maryland Aviation Administration, Maryland Department of Transportation on MAA real estate holdings and plans for future
- Tim Pula, *Vice President Community Development*, Beatty Development, about the Baltimore Penn Station plans and Baltimore's Choice Neighborhoods Initiative (CNI)

- Baltimore City Councilman Ryan Dorsey and affordable housing advocate Greg Cantori about Auxiliary Housing Units legislation and Tiny Houses
- *Summer Outing* at Harbor Point's Sandlot with special presentation by Chef Spike Gjerde
- Bill Struever, *Principal, Managing Partner, and CEO*, Cross Street Partners, about their redevelopment in low-income areas in West and East Baltimore
- John Maneval, *CDA Deputy Director*, Maryland Department of Housing and Community Development, and Curtis Adams, *Vice President*, The Michael's Organization, on the Rental Assistance Demonstration (RAD) program with a case study on Pleasant View Gardens

2017

- Rachel MacCleery, *Senior Vice President*, Urban Land Institute, on transportation investments can build healthier places
- Amy Bonitz, *President*, Baltimore Arts Realty Corp (BARCO), and Ilana Preuss, *Founder*, ReCast City LLC, on Makers Spaces and Co-Working hosted at Open Works
- Thomas J. Stosur, *Director*, Baltimore City Department of Planning, on planning for Baltimore's future and the newly instituted Transform Baltimore zoning code
- Brian Lopez, *Executive Vice President*, and James Riggs, *Vice President*, of Osprey Property Company on affordable housing issues and practice
- Dana Johnson, *Managing Director for Maryland and Washington, DC.*, The Reinvestment Fund (TRF) on social investment
- *Summer Outing* at Sagamore Distillery and Nick's Fish House with LAI International guests
- Robert Thomas, *Executive Director*, Lexington Market, Inc. and Baltimore Public Markets Corporation, and Michael Seipp, *Executive Director*, Southwest Partnership Inc., on Baltimore's Public Markets and effects on community development
- Brian Gibbons, *Chairman and CEO*, Greenberg Gibbons, on future of retail real estate development
- Alan Ingraham, *CEO*, Greater Baltimore Board of Realtors, on Baltimore real estate market
- *Annual Dinner*: Christopher B. Leinberger, *Nonresident Senior Fellow*, *Metropolitan Policy Program*, The Brookings Institution, Shift in the Real Estate Market Toward Walkable Urban Places

2016

- Geoffrey Anderson, *President & CEO*, Smart Growth America
- Eric Gilbert, *Executive Vice President*, *Development*, Tradepoint Atlantic
- Raymond Skinner, *President & CEO*, East Baltimore Development Corporation (EBDI)
- Jennifer Vey, *Fellow and Co-Director*, Anne T. and Robert M. Bass Initiative on Innovation and Placemaking; Brookings Institution
- Trey Winstead, *Founder*, and Nate Pretl, *Partner*, The Baltimore Gondola
- R. Andrew Bauer, *Senior Regional Economist and Deputy Regional Executive*, *Research/Regional*, Federal Reserve of Richmond Baltimore Branch
- *Summer Outing* sailing on Living Classrooms sailboat with tour guide Jill Lemke, *Manager*, *Strategic Planning & Special Projects*, Maryland Port Administration
- Mark G. Thompson, *Vice President of Business Development*, Howard County Economic Development Authority, and Greg Fitchitt, *Vice President*, *Development*, Howard Hughes Corporation
- Lynn Abeshouse, Abeshouse Partners, on the Metro Centre at Owings Mills
- *Annual Dinner*: Caroline Paff, *Vice President*, Sagamore Development

2015

- Chris Ryer, *Director*, Southeast Community Development Corporation
- Jon Laria, Esq, Ballard Spahr LLP, and Tom Liebel, *Principal*, Marks Thomas & Assoc.
- Jason Hessler, *Assistant Commissioner of Litigation*, Baltimore Housing Permits and Code Enforcement
- Stuart Kaplow, Esq., Sustainability & Green Real Estate Attorneys

- William Roohan, *Vice Chairman*, and Bo Cashman, *Senior Vice President in the Institutional Properties Group*, CBRE
- *Summer Outing* tour of The Centre, presentation on Station North and gathering at Liam Flynn's Ale House with Charles Duff, *President*, Jubilee Baltimore
- Steve Rubin, *Director of Project Development*, Harkins Builders
- Jacqueline Thorne *Project Manager* at Maryland Department of Transportation-Office of Freight and Multimodalism and Jason Lodge, P.E. of Wallace Montgomery
- *Annual Dinner*: William H. Cole, *President & CEO*, Baltimore Development Corporation

2014

- Alan Garten, Esq., Fedder & Garten and Timothy R. Henderson, *Co-Founder*, Rich & Henderson, P.C.
- Peter Engel, *Assistant Commissioner*, Housing Authority of Baltimore City
- Michael Kelly, *Director*, Baltimore Metropolitan Council's *Opportunity Collaborative*
- Jane Schaab, *Executive Director*, UM BioPark, University of Maryland at Baltimore
- Brian O'Malley, *President & CEO*, The Central Maryland Transportation Alliance
- Claire Louder, *President & CEO*, West County Chamber of Commerce – panel with Andy Scott, Director, Office of Real Estate for Maryland Department of Transportation (MDOT) and Peirce Magill, *Business Development Associate*, Anne Arundel Economic Development
- *Summer Outing* tour at Masonville Cove Environmental Education Center
- Marco Greenberg, *Vice President*, Beatty Development Group
- Rick Diehl, Obrecht Commercial Real Estate
- *Annual Dinner*: Adam Gross, *Principal*, Ayers Saint Gross

2013

- Arsh S. Mirmiran, *Director of Development*, Caves Valley Partners
- David Gillice, *Regional Managing Principal*, Cassidy Turley Commercial Real Estate Services
- Douglas Schmidt, *Principal*, and Neil J. Tucker, *Partner*, Chesapeake Real Estate Group, LLC.
- John "Jock" Menzies, *Chairman*, The Terminal Corporation, and *President*, the American Logistics Aid Network "ALAN"
- Michael D. Mallinoff, ICM-CM, *City Manager*, City of Annapolis
- *Summer Outing* tour and presentation of the facilities and plans for the JHM East Baltimore Medical Campus by Michael Iati, AIA, *Director of Architecture & Planning*, The Johns Hopkins Hospital
- Michael Cordes, *Managing Director*, Columbia National Real Estate
- Thomas R. Hobbs, *President*, The Guilford Association
- *Annual Dinner*: Janet Marie Smith, *Sr. Vice President Planning & Development*, Los Angeles Dodgers