



## Speakers List

### 2020

- Lindsay J Thompson, *Associate Professor, Director*, CITYLAB Johns Hopkins University spoke about CITYLAB.
- Charlie Duff, *President*, Jubilee Baltimore spoke about his book, *North Atlantic Cities* on Rowhouse Cities of the North Atlantic World.
- Kevin Quinn, *Administrator* of the Maryland Transit Administration presented on Transit in Maryland and Its Effects on the State and Real Estate.
- Alan Mallach, *Senior Fellow* with the Center for Community Progress presented on Drilling Down in Baltimore's Neighborhoods: Changes in racial/ethnic composition and income from 2000 to 2017.
- Kevin Lindamood, *President and CEO* of Health Care for the Homeless and Dan McCarthy, *Executive Director* at Episcopal Housing Corporation presented on Health Care for the Homeless in Baltimore.
- Jessa Coleman, *Senior Manager of Programs*, PACE Financial Servicing and Michael Billingsley, *Mid-Atlantic Director of Business Development*, Greenworks Lending presented on MD-PACE - Property Assessed Clean Energy Financing for Commercial Properties in Maryland.
- Klaus Philipsen, FAIA, LEED AP, *President* of ArchPlan Inc. and Ethan Marchant, AIA, LEED AP BD+C *Senior Associate* at Quinn Evans spoke on the Long-Term Impact of COVID-19 on Cities and Buildings.
- Stephen J.K. Walters, *Chief Economist* at the Maryland Public Policy Institute spoke on the subject of his book, *Boom Towns: Restoring the Urban American Dream*.
- Bill Cole, Margrave Strategies *Partner*, provided an overview of the Pimlico Racetrack Redevelopment.
- LAI Baltimore Virtual Annual Meeting with Melody Simmons, Baltimore Business Journal *Real Estate Reporter*.

### 2019

- Bob Lefenfeld, *Founding Principal* of Real Property Research Group, Inc. and Abby Ferretti, *Founding Principal* of Partners for Economic Solutions spoke for part one of a two-part program on the Baltimore Area Real Estate Market. Part one focused on the Residential Real Estate Market.
- Michael Lester, *Managing Director* of Willowbrook Valuation & Advisory Services and Ed Steere, *Managing Director*, Planning and Market Analysis at Valbridge Property Advisors presented in the second part of a two-part program on the Baltimore Area Real Estate Market. Part two focused on Commercial Real Estate.
- Brian O'Malley, *President and CEO* of the Central Maryland Transportation Alliance spoke about local and regional transportation.
- Brad Rogers, *Executive Director* of South Baltimore Gateway Partnership, presented about his work at the South Baltimore Gateway Partnership.
- Nathan S. Betnun of Stifel Nicolaus and Emily Metzler of MuniCap spoke about Tax Increment Financing in Maryland.
- Dana Valenti of Kimco Realty Corporation and Nick Egelanian of SiteWorks Retail Real Estate Services presented on The Future of Retail.
- The LAI Baltimore Summer Outing at Middle Branch Park Boathouse featured Brad Rodgers, *Executive Director* of South Baltimore Gateway Partnership, who gave an update on the current status of the Middle Branch Waterfront Design Competition.
- Chris Ryer, *Director* of the Department of Planning for the City of Baltimore and LAI member, gave a presentation on Visions and Strategies for Community Development in Baltimore.
- Robert Brennan, *Executive Director* of Maryland Economic Development Corporation, spoke about MEDCO's role in P3s in Maryland: Public, Private Partnerships including Seagirt Marine Terminal and the

Purple Line and Wim Verdouw, *Senior Manager and Co-Owner* of IMG Rebel, spoke about the P3 for the Howard County Courthouse, now under construction, for which IMG Rebel served as advisor to the County.

- LAI Baltimore Annual Meeting Dinner with Bob Perciasepe, *President* of the Center for Climate and Energy Solutions.

## **2018**

- Gary McGuigan, *Senior Vice President*, Capital Project Redevelopment Group, Maryland Stadium Authority, on current projects and transformative efforts of the State
- Paul Shank, *Chief Engineer*, Maryland Aviation Administration, Maryland Department of Transportation on MAA real estate holdings and plans for future
- Tim Pula, *Vice President Community Development*, Beatty Development, about the Baltimore Penn Station plans and Baltimore's Choice Neighborhoods Initiative (CNI)
- Baltimore City Councilman Ryan Dorsey and affordable housing advocate Greg Cantori about Auxiliary Housing Units legislation and Tiny Houses
- *Summer Outing* at Harbor Point's Sandlot with special presentation by Chef Spike Gjerde
- Bill Struever, *Principal, Managing Partner, and CEO*, Cross Street Partners, about their redevelopment in low-income areas in West and East Baltimore
- John Maneval, *CDA Deputy Director*, Maryland Department of Housing and Community Development, and Curtis Adams, *Vice President*, The Michael's Organization, on the Rental Assistance Demonstration (RAD) program with a case study on Pleasant View Gardens

## **2017**

- Rachel MacCleery, *Senior Vice President*, Urban Land Institute, on transportation investments can build healthier places
- Amy Bonitz, *President*, Baltimore Arts Realty Corp (BARCO), and Ilana Preuss, *Founder*, ReCast City LLC, on Makers Spaces and Co-Working hosted at Open Works
- Thomas J. Stosur, *Director*, Baltimore City Department of Planning, on planning for Baltimore's future and the newly instituted Transform Baltimore zoning code
- Brian Lopez, *Executive Vice President*, and James Riggs, *Vice President*, of Osprey Property Company on affordable housing issues and practice
- Dana Johnson, *Managing Director for Maryland and Washington, DC.*, The Reinvestment Fund (TRF) on social investment
- *Summer Outing* at Sagamore Distillery and Nick's Fish House with LAI International guests
- Robert Thomas, *Executive Director*, Lexington Market, Inc. and Baltimore Public Markets Corporation, and Michael Seipp, *Executive Director*, Southwest Partnership Inc., on Baltimore's Public Markets and effects on community development
- Brian Gibbons, *Chairman and CEO*, Greenberg Gibbons, on future of retail real estate development
- Alan Ingraham, *CEO*, Greater Baltimore Board of Realtors, on Baltimore real estate market
- *Annual Dinner*: Christopher B. Leinberger, *Nonresident Senior Fellow, Metropolitan Policy Program*, The Brookings Institution, Shift in the Real Estate Market Toward Walkable Urban Places

## **2016**

- Geoffrey Anderson, *President & CEO*, Smart Growth America
- Eric Gilbert, *Executive Vice President, Development*, Tradepoint Atlantic
- Raymond Skinner, *President & CEO*, East Baltimore Development Corporation (EBDI)
- Jennifer Vey, *Fellow and Co-Director*, Anne T. and Robert M. Bass Initiative on Innovation and Placemaking; Brookings Institution
- Trey Winstead, *Founder*, and Nate Pretl, *Partner*, The Baltimore Gondola
- R. Andrew Bauer, *Senior Regional Economist and Deputy Regional Executive, Research/Regional*, Federal Reserve of Richmond Baltimore Branch
- *Summer Outing* sailing on Living Classrooms sailboat with tour guide Jill Lemke, *Manager, Strategic Planning & Special Projects*, Maryland Port Administration
- Mark G. Thompson, *Vice President of Business Development*, Howard County Economic Development Authority, and Greg Fitchitt, *Vice President, Development*, Howard Hughes Corporation

- Lynn Abeshouse, Abeshouse Partners, on the Metro Centre at Owings Mills
- *Annual Dinner*: Caroline Paff, *Vice President*, Sagamore Development

## **2015**

- Chris Ryer, *Director*, Southeast Community Development Corporation
- Jon Laria, Esq, Ballard Spahr LLP, and Tom Liebel, *Principal*, Marks Thomas & Assoc.
- Jason Hessler, *Assistant Commissioner of Litigation*, Baltimore Housing Permits and Code Enforcement
- Stuart Kaplow, Esq., Sustainability & Green Real Estate Attorneys
- William Roohan, *Vice Chairman*, and Bo Cashman, *Senior Vice President in the Institutional Properties Group*, CBRE
- *Summer Outing* tour of The Centre, presentation on Station North and gathering at Liam Flynn's Ale House with Charles Duff, *President*, Jubilee Baltimore
- Steve Rubin, *Director of Project Development*, Harkins Builders
- Jacqueline Thorne *Project Manager* at Maryland Department of Transportation-Office of Freight and Multimodalism and Jason Lodge, P.E. of Wallace Montgomery
- *Annual Dinner*: William H. Cole, *President & CEO*, Baltimore Development Corporation

## **2014**

- Alan Garten, Esq., Fedder & Garten and Timothy R. Henderson, *Co-Founder*, Rich & Henderson, P.C.
- Peter Engel, *Assistant Commissioner*, Housing Authority of Baltimore City
- Michael Kelly, *Director*, Baltimore Metropolitan Council's *Opportunity Collaborative*
- Jane Schaab, *Executive Director*, UM BioPark, University of Maryland at Baltimore
- Brian O'Malley, *President & CEO*, The Central Maryland Transportation Alliance
- Claire Louder, *President & CEO*, West County Chamber of Commerce – panel with Andy Scott, Director, Office of Real Estate for Maryland Department of Transportation (MDOT) and Peirce Magill, *Business Development Associate*, Anne Arundel Economic Development
- *Summer Outing* tour at Masonville Cove Environmental Education Center
- Marco Greenberg, *Vice President*, Beatty Development Group
- Rick Diehl, Obrecht Commercial Real Estate
- *Annual Dinner*: Adam Gross, *Principal*, Ayers Saint Gross

## **2013**

- Arsh S. Mirmiran, *Director of Development*, Caves Valley Partners
- David Gillece, *Regional Managing Principal*, Cassidy Turley Commercial Real Estate Services
- Douglas Schmidt, *Principal*, and Neil J. Tucker, *Partner*, Chesapeake Real Estate Group, LLC.
- John "Jock" Menzies, *Chairman*, The Terminal Corporation, and *President*, the American Logistics Aid Network "ALAN"
- Michael D. Mallinoff, ICM-CM, *City Manager*, City of Annapolis
- *Summer Outing* tour and presentation of the facilities and plans for the JHM East Baltimore Medical Campus by Michael Iati, AIA, *Director of Architecture & Planning*, The Johns Hopkins Hospital
- Michael Cordes, *Managing Director*, Columbia National Real Estate
- Thomas R. Hobbs, *President*, The Guilford Association
- *Annual Dinner*: Janet Marie Smith, *Sr. Vice President Planning & Development*, Los Angeles Dodgers