

*Lambda Alpha Baltimore*

**Luncheon Meeting Agenda**

**May 20, 2015**

12:00 p.m.

1. Welcome
2. LAI Rebranding
3. **2015 Programs – Upcoming Speakers**
  - a. **Wednesday June 17** –Presentation by Charlie Duff, President of Jubilee Baltimore & Executive Director of Midtown Development, on “The Row House & The North Atlantic City”
  - b. **Summer Outing** – The Centre mixed-use project by Jubilee Baltimore – tour, conversation & mingling
4. **Attendee Introductions**

5. **Speaker Introduction –**

informative and lively discussion regarding the current state of and trends in the Maryland Real Estate Market with two accomplished and insightful Maryland real estate professionals, **Bill Roohan and Bo Cashman of CBRE Baltimore.**

A veteran of in multifamily and investment housing throughout the Mid-Atlantic and Northeast United States, **Mr. Roohan** has participated in over 698 apartment transactions and 38 investment transactions with an aggregate value exceeding \$25.119 billion. Over the past 18 years, Mr. Roohan has consistently been ranked Number One in the Baltimore Office. From 1984 to 2007 and 2009 to 2014, Mr. Roohan was in the “Top 10” in the Washington/Baltimore Region. In addition, throughout the last 20 years, Mr. Roohan has been in the “Top Five” Nationally for Multifamily Sales. Mr. Roohan has been involved in the sale of the largest high-rise and largest garden apartment community in the Washington/Baltimore Region.

A Senior Vice President in the *Institutional Properties Group* for CBRE Baltimore, **Mr. Cashman** has been involved in representing owners of commercial real estate for over 25 years. Prior to his current position, Mr. Cashman served as a Senior Vice President for Basin Street Properties, a regional developer in the San Francisco, Bay Area and as a principal at Stonegate Partners. In these capacities he handled the acquisition, disposition, and asset management for a \$300 million portfolio of office and industrial properties. During his career, Mr. Cashman completed the acquisition and disposition assignments on the east and west coasts, totaling in excess of 100,000,000 square feet with an aggregate consideration of over \$10 billion. Additionally, he has overseen \$50 million in new development, \$150 million in recapitalizations and multiple 1031 tax-free exchanges.

6. Adjournment.